



Vice President, Innovation

This role offers a unique and highly visible opportunity to build and shape how BBH innovates, and to help transform promising ideas into new businesses that have the potential to make a major impact on the future of the firm.

As an officer of the bank, you will be a direct report of the firm's Head of Innovation and be the Innovation Discipline's third employee.

We are building a firmwide idea sourcing, refining and commercialization effort, and this role will take our best ideas and perform the in-depth analytical and strategic work to answer the questions "should we do this, and if so, how?"

The scope of this role is to evaluate and analyze new business ideas that appear promising, develop a recommended course of action, present the analysis to the firm's leadership, and then execute on the recommendations. In practice, this will be a combination of strategic analysis and then helping to build and grow the emerging businesses that we choose to fund. In addition, the successful candidate will be expected to make meaningful strategic and intellectual contributions to the focus, approach and structure of the Innovation Discipline.

The expectation is that the successful candidate will have the skills and maturity necessary to structure, perform and present the analysis in a largely self-directed manner, drawing upon ample internal and external resources as needed.

In addition to being intellectually sharp, having stellar presentation skills and being very creative, it is also important to be able to build relationships quickly at all levels of the firm, be comfortable with ambiguity, work hard, and have a high level of energy and a great sense of humor.

About Innovation at BBH

The central Innovation Discipline was established in June 2010, and building a culture of innovation is one of the firm's four top strategic priorities. The Innovation Discipline's mission is to serve as a firmwide catalyst and resource for commercial idea generation, refinement and implementation, and to create the framework for a successful long-term innovation program. Or, as we tend to describe it, we innovate like it's our job.

The team is based in Boston, and our mandate extends across all of the firm's business units and 16 global offices. In addition to our dedicated operating budget, we also have a dedicated pool of capital to fund the promising emerging business opportunities that our innovation process develops.

About Brown Brothers Harriman

Founded in 1818, Brown Brothers Harriman & Co. (BBH) is a privately-held partnership serving clients globally in three main businesses: Investor Services, Investment & Wealth Management and Banking & Advisory. BBH has approximately 4,000 professionals in sixteen offices throughout North America, Europe and Asia, and is owned by its 40 partners.



BBH's Investor Services business serves many of the world's leading asset managers and banks in close to 100 markets. With approximately \$2.5 trillion in assets under custody, BBH is consistently ranked among the world's top global custodians, asset administrators, foreign exchange traders and securities lending providers.

BBH's Investment & Wealth Management business oversees approximately \$38 billion of assets and serves as a trusted advisor to its longstanding private and institutional clients. We are uniquely positioned to provide independent advice and offer clients a wide range of fiduciary services, including wealth planning and trust services as well as access to BBH's proprietary investment strategies, including our U.S. equity investment vehicle, Core Select. We stand for investment excellence, relationship service excellence and the quality and continuity of our people and our clients.

BBH's Banking & Advisory business focuses on building commercial banking and corporate finance relationships with high quality middle-market private firms or closely-held public companies with excellent credit profiles. Our goal is to become the trusted advisor to premier closely-held companies and their owners. Through our Mergers & Acquisitions Advisory group, BBH provides objective advice to companies on major events such as strategic acquisitions, company sales, mergers, and recapitalizations.

As the oldest and largest private bank in the U.S., BBH has a unique culture and strategy. For close to 200 years, we have infused the principles of partnership into the conduct of our businesses. Each client relationship benefits directly from the dedication to relationship excellence, entrepreneurial thinking, and long-term commitment that are at the core of our firm and have helped us evolve, adapt, and endure over generations. We strive to provide world class advice and to craft relevant financial solutions for our clients and are committed to delivering service on a foundation of integrity, accountability, and trust.

Qualifications

Education level and relevant experience:

- BA/BS degree required, MBA optional.
- Experience at a top management consulting firm or in a corporate strategy role
- Previous financial services experience is preferred but not required
- Knowledge of or work experience in markets outside the U.S. is preferred but not required

Contact Information

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- To apply, please email Phil your resume